



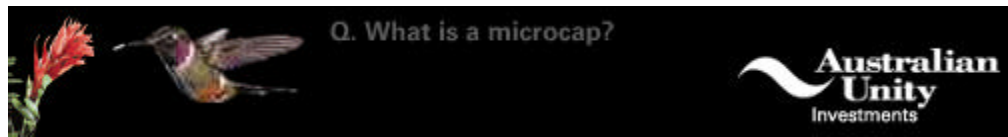
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WEALTH MANAGEMENT

Retail gross inflows break \$200bn for 2005: Plan For Life

Thursday, 02 Mar 2006 12:17PM

Retail managed fund's annual inflows broke \$200 billion last year, showing double digit growth from 2004 and strong rates for the top fund managers.

Gross inflows for the year to December were \$205 billion, up 12 per cent on the previous year, according to industry researchers Plan For Life's December quarter results.

The big winners in the retail managed fund sector over the 2005 year were: Macquarie who experienced the largest growth, with 20.4 per cent, followed by St George with 20.1 per cent, AMP, 17.7 per cent, ING, 15.4 per cent, AXA, 15.1 per cent, National Australia/MLC, 14.5 per cent, Commonwealth/Colonial 14 per cent and Aviva, 13.9 per cent.

The strongest performers for the quarter were Adelaide Managed Funds and Commonwealth/Colonial who achieved the highest annual growth rates, while BT/Westpac dropped off slightly over the quarter, slipping 4 per cent.

For the retail managed funds, excluding cash, Mercer and St George both achieved annual growth rates of over 20 per cent, while the sector was up over 16.4 per cent for 2005.

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